

Watertown City CouncilJune 11th, 2019**Agenda Item: Engine 11 and Tanker 11 Maintenance Approval of Pricing and Quotes****Request for Action: Adopt Resolution #2019-86, Approving Low Quotes for Tanker 11 and Engine 11 Heavy Maintenance****Department: Ryan Schroeder, Fire Chief****Background:**

Following the recommendation of the Fire Advisory Board and City Council, I solicited pricing information and quotes for the Engine 11 and Tanker 11 maintenance projects. Fire department staff attempted to obtain multiple quotes for apparatus updates, nozzles, and a thermal imaging camera. However, some vendors chose not to submit a quote. This was likely due to the current workload of vendors and the small scope of our project. Therefore, we received one quote for apparatus updates, three quotes for nozzles, and one quote for a thermal imaging camera. In addition, pricing information was obtained for corrosion repair, iPads, and tires.

As a result, I recommend approving the quotes for the apparatus updates, the low quotes for the nozzles, and the quote for the thermal imaging camera. In addition, I recommend approving the pricing for the corrosion repair, iPads, and tires. The pricing is listed below:

Engine 11

Apparatus Updates (Kirvida):	\$7,618.31
Tires (Pomp's Tire Service):	\$3,355.52
Striping—Corrosion (Custom Fire):	\$1,227.20
Corrosion (Fisher Auto):	\$1,100.69
Thermal Imaging Camera (Jefferson):	\$4,590
Blitz Monitor (Jefferson):	\$3,165.75
Nozzles (Alex Air):	\$2,644
iPad (Verizon):	\$309.99
iPad Case (Verizon):	\$139.99
TOTAL:	\$24,151.45

Tanker 11

Apparatus Updates (Kirvida):	\$6,506.29
Tires (Pomp's Tire Service):	\$3,624
iPad (Verizon):	\$309.99
iPad Case (Verizon):	\$139.99
TOTAL:	\$10,580.27

The combined totals equal \$34,731.72. The 2019 CIP budgeted \$30,000 for the Engine 11 Maintenance Project and \$10,000 for the Tanker 11 Maintenance Project. Therefore, the total of \$34,731.72 is below the budgeted amount of \$40,000. The Fire Advisory Board recommends the approval of the pricing information and quotes.

As a result, I recommend approval of the pricing information and quotes and the authorization to complete the project.

Attachments:

Quotes
Resolution #2019-86



Kirvida Fire, Inc.
 P.O. Box 8
 Scandia, MN 55073
 (651)433-4280

Quote

Date	Quote #
4/24/2019	175

Name / Address
Watertown Fire Department P O Box 755 Watertown, MN 55388

Rep	Project
RB	

Description	Qty	Total
Engine 11 Spartan/CustomFire Pumper		
Whelen L41 Super Series Blue LED	1	316.80
Whelen L41 Super Series Red LED	1	316.80
Whelen Freedom IV Series Light Bar (See Wecan File) 7 Red, 7 Blue and Opticom.	1	4,500.00
Electrical Connectors/Loom and Wire	1	49.98
Shipping	1	125.00
Replace light bar with Whelen LED to match existing fleet (Red, Blue, Preemption) Replace rear rotators with led.	12	1,320.00
Rosco 7" Color Back Up Camera Kit (1 Video Input)	1	374.75
Shop Supplies	1	9.98
Install Backup camera system wired to reverse signal where applicable.	4.5	495.00
Install thermo camera charger.	1	110.00
Total		\$7,618.31

Quote

Date	Quote #
4/24/2019	174

Name / Address
Watertown Fire Department P O Box 755 Watertown, MN 55388

Rep	Project
RB	

Description	Qty	Total
Tanker 11 International/Central States		
Ram H01-Tab20U and Ram B-101U0225B I Pad Mounts	1	99.98
Nova Micro-dash Preemption Emitter	1	275.00
Whelen 600 Series Smart LED (Red/Blue)	8	1,592.00
Whelen 600 Chrome Flange	8	176.00
Whelen Mini Century Led Red/Clear Lens 16" Light Bar	1	341.80
Whelen Mini Century Led Blue/Clear Lens 16" Light Bar	1	341.80
Electrical Connectors/wire and loom	1	49.98
Install preemption emitter (opticom) in best location. Replace side warning lights (2) 600 LED), install upper and lower zone rear warning (4) 600 LED) and install side rear warning (2) 600 LED) using existing switches. Replace rear light bars with Whelen Century Mini Light Bar 16" (Red/Blue).	12	1,320.00
Replace roof light bar with customer supplied LED light bar using existing switches/controller.	12	1,320.00
Rosco 7" Color Back Up Camera Kit (1 Video Input)	1	374.75
Shop Supplies	1	9.98
Install back up camera wired to reverse signal where applicable.	5.5	605.00
Total		\$6,506.29

Pomp's Tire Service

Chad @ 763-428-0672

Engine 11

(4) 11 R 22.5 Load Range H Michelin XDN

(2) 385/65 R 22.5 Load Range J Michelin XTE 2

Tires & Installation: \$3,355.52

Tanker 11

(8) 11 R 22.5 Load Range G Goodyear G167 A

Tires & Installation: \$3,624



Custom Fire Apparatus, Inc.
509 68th Avenue
Osceola, WI 54020
715-294-2555

Price Quotation

To: Watertown Fire Dept.	Date: 4-15-19	No:
	Your Inquiry Dated:	Terms:
Attn: Ned	Proposed Shipping Date	Shipped Via
	Salesperson: Brian Alling	FOB

2003 Spartan pumper Vin# C043240

Stripping and install as followed.

Rider side rear door ribbon decal. \$278.00

40' Gold leaf border stripping to overlay existing cab black stripping. \$12.48 per ft. (\$499.20 total) Two week lead time.

Install stripping at Watertown Fire Dept. \$450.00

Total \$1,227.20

Thanks
Brian Alling

THIS QUOTE IS GOOD FOR 30 DAYS.

FISHER AUTO BODY

Workfile ID:

0b9b036b

P.O. BOX 1097, FISHERAUTOBODY@GMAIL.COM,
WATERTOWN, MN 55388
Phone: (952) 955-3065

Preliminary Estimate

Customer: WATERTOWN FIRE DEPARTMENT

Job Number:

Written By: Mike Fisher

Insured: WATERTOWN FIRE DEPARTMENT

Policy #:

Claim #:

Type of Loss:

Date of Loss:

Days to Repair: 3

Point of Impact:

Owner:

WATERTOWN FIRE DEPARTMENT
WATERTOWN, MN 55388
(952) 955-1135 Business

Inspection Location:

FISHER AUTO BODY
P.O. BOX 1097
FISHERAUTOBODY@GMAIL.COM
WATERTOWN, MN 55388
Repair Facility
(952) 955-3065 Business

Insurance Company:

VEHICLE

ENGINE #11 red

VIN:

Interior Color:

Mileage In:

Vehicle Out:

License:

Exterior Color: red

Mileage Out:

State:

Production Date:

Condition:

Job #:

Preliminary Estimate

Customer: WATERTOWN FIRE DEPARTMENT

Job Number:

ENGINE #11 red

Line	Oper	Description	Part Number	Qty	Extended Price \$	Labor	Paint
1	#	ESTIMATE FOR ENGINE #11		1			
2	#	R&I	Rt Rear Door Trim Panel			1.0	
3	#	R&I	Rt Rear Door Outside Handle			1.0	
4	#	Rpr	Rt Rear Door Lower (Red)			2.0	2.0
5	#	R&I	Rt Rear Door Glass Trim			0.8	
6	#	Rpr	Rt Rear Door Glass Trim			1.0	1.0
7	#	R&I	Lt Rear Door Upper Glass			1.5	
8	#	R&I	Lt Rear Door Lower Glass			1.5	
9	#	Rpr	Lt Rear Door Upper (White)			1.0	2.0
10	#	Repl	Black Pinstripe Both Doors	1	20.00	0.4	
SUBTOTALS					20.00	10.2	5.0

ESTIMATE TOTALS

Category	Basis	Rate	Cost \$
Parts			20.00
Body Labor	10.2 hrs @	\$ 58.00 /hr	591.60
Paint Labor	5.0 hrs @	\$ 58.00 /hr	290.00
Paint Supplies	5.0 hrs @	\$ 37.00 /hr	185.00
Subtotal			1,086.60
Sales Tax	\$ 205.00 @	6.8750 %	14.09
Grand Total			1,100.69

THANK YOU FOR LETTING US SERVE YOU

MN ST 60A.955 - A PERSON WHO FILES A CLAIM WITH INTENT TO DEFRAUD OR HELPS COMMIT A FRAUD AGAINST AN INSURER IS GUILTY OF A CRIME.

CCC ONE Estimating - A product of CCC Information Services Inc.

The following is a list of abbreviations that may be used in CCC ONE Estimating that are not part of the MOTOR CRASH ESTIMATING GUIDE:

BAR=Bureau of Automotive Repair. EPA=Environmental Protection Agency. NHTSA= National Highway Transportation and Safety Administration. PDR=Paintless Dent Repair. VIN=Vehicle Identification Number.



Jefferson Fire Safety, Inc.

7617 Donna Drive
Middleton WI 53562
800-697-3473
www.jeffersonfire.com



4/25/2019

Sold to:

Watertown Fire Department
Attn: Ned Schroeder
Po Box 755
Watertown, MN 55388

Ship to:

Table with 2 columns: Input fields and Order terms (Order, Quotation, Ship Complete, Deliver, Ship, FOB Destination, FOB Middleton/Mfr, RGA/Inventory Adj.).

Table with 7 columns: Salesperson, P.O. Number, Phone #, Fax#, Contact, Taxable, Date Req'd. Row 1: Scott Bakos, Wade S, (empty), (empty), (empty), No, (empty).

Thank you for allowing me to quote this product to you! This Quote Does Not Include Shipping

Main items table with columns: Qty, Part #, Description, Unit Cost, Price, Amount. Includes items like TFT Blitzfire Ground Monitor and Akron Wide Range Turbojet Nozzle. Summary rows at bottom right show Shipping, Subtotal, Tax, and Total.



11897 Co. RD 87 SE
 Alexandria, MN 56308
 Phone: 800-264-2320
 Fax: 320-763-9077
 Email: orders@alexairapparatus.com
 Web Site: www.alexairapparatus.com

Order

Date	Customer PO
4/23/2019	

BILL TO
Watertown Fire Department
Watertown, MN

SHIP TO
Watertown Fire Department
Watertown, MN

			S.O. #	Promise Date	Terms	Sales Rep	
					N30	Corey Thorson	
P.O.#	QTY	STOCK ORDER	PART NUMBER	DESCRIPTION		PRICE (Each)	PRICE (Extended)
	1		4863	Akron Mid Range Assault Nozzle 1-1/2"		\$682.00	\$682.00
				With Pistol Grip 150gpm @ 75psi BLUE			\$0.00
							\$0.00
	1		4863	Akron Mid Range Assault Nozzle 1-1/2"		\$682.00	\$682.00
				With Pistol Grip 150gpm @ 75psi RED			\$0.00
							\$0.00
	1		4863	Akron Mid Range Assault Nozzle 1-1/2"		\$682.00	\$682.00
				With Pistol Grip 150gmp @ 75psi YELLOW			\$0.00
							\$0.00
	1		1446	Akron 2-1/2" Nozzle with Piston Grip		\$598.00	\$598.00
				and Smooth Bore Nozzle ORANGE			\$0.00
							\$0.00
	1		XXC-32-HE	TFT Blitzfire High Elevation Combo Kit		\$3,755.00	\$3,755.00
							\$0.00
							\$0.00
				Shipping not included			\$0.00
							\$0.00
							\$0.00
							\$0.00
							\$0.00
							\$0.00

*CUSTOMERS THAT HAVE NOT PROVIDED TAX EXEMPT FORMS WILL BE CHARGED APPLICABLE SALES TAX

*FREIGHT PREPAID & ADDED

*F.O.B SHIPPING POINT

*THIS IS NOT AN INVOICE

SHIPPING:

Tax Rate SUB: \$6,399.00
 TAX: \$0.00

TOTAL: \$6,399.00

 Authorized Signature of Approval

FIRE EQUIPMENT SPECIALTIES

425 Berkshire Ln. N.

Plymouth, MN 55441

April 24, 2019

Chief Ned Schroeder
Watertown Fire Department
Watertown, MN

Chief,

Below you will find the pricing you have requested for your nozzle RFQ Engine 11 project. All products listed contain a one year manufactures warranty.

- (1) 1 1/2" Akron fog nozzle, 150 gpm @ 75 psi, Blue Pistol Grip & Blue Bale \$734.00
- (1) 1 1/2" Akron fog nozzle, 150 gpm @ 75 psi, Red Pistol Grip & Red Bale \$734.00
- (1) 1 1/2" Akron fog nozzle, 150 gpm @ 75 psi, Yellow Pistol Grip & Yellow Bale \$734.00
- (1) 2 1/2" Akron smooth bore nozzle, 1 1/8" tip, Orange Pistol Grip & Orange Bale \$632.00
- (1) Blitzfire High Elevation Monitor \$4345.00

The pricing quoted above is good through the 2019 year. Thank you for the opportunity to provide you with this quote.

Tom Evenson
Fire Equipment Specialties
763-350-0505

From: [Dwelle, Nathan Michael](#)
To: [Ryan Schroeder](#)
Subject: Re: [E] iPad Pricing
Date: Monday, March 11, 2019 8:46:55 AM

Ryan,

I hope you had a great weekend! The pricing you requested is as follows:

iPad- 309.99
Lifeproof: 139.99
Monthly Rate: 39.99 Unlimited For First Responders
Please let me know if you have any questions!

Nate

On Mon, Mar 11, 2019 at 7:56 AM Ryan Schroeder <watertownchief1@ci.watertown.mn.us> wrote:

Hello Nate,

Can I get pricing for the following:

- iPad - iPad 9.7" Space Gray, 32GB, WiFi + Cellular
- Case - LifeProof NUUD case for iPad 9.7"

We may be ordering two of each in April. These will be additions, not replacements.

Thank you,

Ryan

Ryan Schroeder

Fire Chief

City of Watertown

(952) 955-1135



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Nate Dwelle

Business Account Manager- Government

505 HWY 169 N

Plymouth, MN 55441

Mobile: 507.458.6717

nathan.dwelle@verizonwireless.com

Q1 2019 Promotion: \$100 Bill Credit for New Line Smartphones (Ask for details).

Phones: Free iPhone 7 and Samsung Galaxy S8 (New Lines and Upgrades)

Tablets: \$50 off any iPad or Android Tablet.

Landline: \$25 per line for unlimited local and long-distance calling

Fleet Management: 5200 or 5500 device free on 1-year Networkfleet (Verizon Connect) contract.

Mobile Device Management: Special Government Rates on multiple solutions

**CITY OF WATERTOWN
RESOLUTION NO. 2019-86**

**RESOLUTION AUTHORIZING THE LOW QUOTES FOR HEAVY MAINTENANCE FOR
TANKER 11 AND ENGINE 11**

WHEREAS, the City of Watertown (the "City") provides fire and emergency response protection to the residents of Watertown and neighboring townships; and

WHEREAS, the City has identified the need for heavy maintenance to existing apparatus in order to ensure adequate function and safety for the life span of the tuck; and

WHEREAS, this heavy maintenance will consist of emergency lighting and siren updates, communications upgrades, tires, and small equipment replacement; and

WHEREAS, the heavy maintenance for Tanker 11 is identified in the Fire Capital Fund as project #FC040 at an estimated cost of \$10,000; and

WHEREAS, the heavy maintenance for Engine 11 is identified in the Fire Capital Fund as project #FC043 at an estimated cost of \$30,000; and

WHEREAS, the solicitation of quotes was authorized via resolution #2019-59; and

WHEREAS, various quotes and pricing was obtained from qualified vendors and from the state cooperative purchasing agreement and reviewed and recommended for approval by the Fire Advisory Board; and

NOW, THEREFORE, BE IT RESOLVED, that the City Council of the City of Watertown, Minnesota, hereby approves the low quotes submitted and authorizes the maintenance work to commence.

Adopted by the City Council of the City of Watertown this 11th day of June, 2019.

Steve Washburn, Mayor

ATTEST: _____
Lynn Tschudi, Clerk/Treasurer